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BUSINESS STUDIES
GRADE 11
COMMON TESTING GUIDE/SCOPE – 2026
REVISED
TERM 1

FURTHER EDUCATION AND TRAINING TEACHERS GUIDE	
CONTROL TEST 1	
GRADE	**11**
SUBJECT	**BUSINESS STUDIES**
PAPER	**N/A**
DURATION OF THE PAPER	**1.5 HOUR**
TOTAL MARKS	**100**
NUMBER OF QUESTIONS	**SIX**
QUESTION PAPER FORMAT	**SECTION A: COMPULSORY** **QUESTION 1 (20 MARKS)** 5 Multiple choice questions (**10 marks**); 5 Matching questions (10 marks) **OR** 5 Choose the correct term/concept **(10 marks)** **SECTION B** (3x20 marks each: case study, identify, list, explain, discuss – **CHOOSE ANY TWO QUESTIONS** (2X20=40 marks) **QUESTION:2 BUSINESS ENVIRONMENTS (20 marks)** **QUESTION:3 BUSINESS VENTURES (20 marks)** **QUESTION:4 MISCELLENEOUS** BUSINESS ENVIRONMENT (10 marks) BUSINESS VENTURES (10 marks) **SECTION C:** 2 essay questions- **CHOOSE ONE QUESTION (40 marks)** **QUESTION:5 BUSINESS ENVIRONMENTS (40 marks)** **QUESTION:6 BUSINESS VENTURES (40 marks)**

EXPECTED WORK COVERAGE / TOPICS	
CONTENT	**DATE COMPLETED (as per 2024 ATP)**
1. Influences & control factors relating to business environments (P1)	14-23 January 2026
2. Challenges of the business environment. (P1)	26-30 January 2026
3. Adapting to the challenges of the business environment. (P1)	02-13 February 2026
4. Impact and challenges of contemporary socio-economic issues on business operations (P1)	17-21 February 2026
5. Business sectors. (P1)	23-27 February 2026
6. Benefits of a company over other forms of ownership. (P2)	02-06 March 2026
7. Avenues of acquiring a business (P2)	09-13 March 2026

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JUNE EXAMINATION	
GRADE	**11**
SUBJECT	**BUSINESS STUDIES**
PAPER	**1**
DURATION OF THE PAPER	**2 HOUR**
TOTAL MARKS	**150**
NUMBER OF QUESTIONS	**SIX**
TYPES OF QUESTIONS	**SECTION A: COMPULSORY** **QUESTION 1 (30 MARKS)** 5 Multiple choice questions (**10 marks**); 5 Matching questions (**10 marks**) 5 Choose the correct term/concept **(10 marks)** **SECTION B** (3x40 marks)**CHOOSE ANY TWO QUESTIONS** (2 x 40= 80 marks) **QUESTION:2** Business Environments (**40 marks**) **QUESTION:3** BUSINESS OPERATIONS (**40 marks**) **QUESTION:4 MISCELLANEOUS** Business Environments (**20 marks**) BUSINESS OPERATIONS (**20 marks**) **SECTION C:** 2 essay questions- **CHOOSE ONE QUESTION (40 marks)** QUESTION:5 Business Environments (**40 marks**) QUESTION:6 BUSINESS OPERATIONS **(40 marks)**

EXPECTED WORK COVERAGE/TOPICS	
CONTENT	DATE COMPLETD (As per 2024 ATP)
1. Influences & control factors relating to business environments (P1)	14-23 January 2026
2. Challenges of the business environment. (P1)	26-30 January 2026
3. Adapting to challenges of the business environment. (P1)	02-13 February 2026
4 Impact and challenges of contemporary socio-economic issues on business operations (P1)	17-21 February 2026
5. Business sectors. (P1)	23-27 February 2026

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3. Marketing function. (P1)	20-30 April 2026
4. Production function. (P1)	04-22 May 2026

JUNE EXAMINATION	
GRADE	**11**
SUBJECT	**BUSINESS STUDIES**
PAPER	**2**
DURATION OF THE PAPER	**2 HOURS**
TOTAL MARKS	**150**
NUMBER OF QUESTIONS	**SIX**
TYPES OF QUESTIONS	**SECTION A: COMPULSORY** **QUESTION 1 (30 MARKS)** 5 Multiple choice questions (10 marks) 5 Matching questions (10 marks) 5 Choose the correct term/concept (10 marks) **SECTION B** **CHOOSE ANY TWO QUESTIONS** (2X40=80 marks) **QUESTION:2** Business Ventures (40 marks) **QUESTION:3** Business Roles (40 marks) **QUESTION:4 MISCELLANEOUS** Business Ventures (20 marks) Business Roles (20 marks) **SECTION C:** **CHOOSE ONE QUESTION (40 marks)** QUESTION:5 Business Ventures (40 marks) QUESTION:6 Business Roles (40 marks)

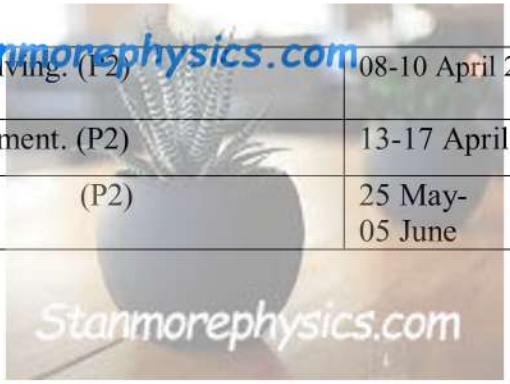
EXPECTED WORK COVERAGE/TOPICS	
CONTENT	DATE COMPLETED (As per 2024 ATP)
1. Benefits of a company over other forms of ownership (P2)	02-06 March 2026
2. Avenues of acquiring business (P2)	09-13 March 2026

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3. Creative thinking and problem solving. (P2)	08-10 April 2026
4. Stress, crisis, and change management. (P2)	13-17 April 2026
5. Professionalism and Ethics. (P2)	25 May- 05 June 2026





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CONTROL TEST 3	
GRADE	**11**
SUBJECT	**BUSINESS STUDIES**
PAPER	**N/A**
DURATION OF THE PAPER	**1.5 HOUR**
TOTAL MARKS	**100**
NUMBER OF QUESTIONS	**FOUR**
TYPES OF QUESTIONS	**SECTION A: COMPULSORY** **QUESTION 1 (20 marks)** 10 Multiple choice questions (**10 marks**); 5 Matching questions (10 marks) **OR** 5 Choose the correct term/concept (**10 marks**) **SECTION B:** **CHOOSE ANY TWO QUESTIONS (20 X 2=40marks)** QUESTION:2 BUSINESS VENTURES (20 marks) QUESTION:3 BUSINESS ROLES (20 marks) **QUESTION:4 MISCELLENEOUS** BUSINESS VENTURES (10 marks) BUSINESS ROLES (10 marks) **SECTION C: ESSAY TYPE QUESTIONS** **CHOOSE ONE question** (40 x 1) QUESTION:5 BUSINESS VENTURES QUESTION:6 BUSINESS ROLES

EXPECTED WORK COVERAGE/TOPICS	
CONTENT	**DATE COMPLETED (As per 2024 ATP)**
1. Entrepreneurial qualities and success factors. (P2)	21-24 July 2026
2. Transformation of a business plan into action plan. (P2)	27-31 .July 2026
3. Setting up/Starting a business venture based on an action plan. (P2)	03-07 August 2026
4. Presentation of business information. (P2)	11-21 August 2026
5 Team stages, dynamics theories and conflict management. (P2)	21 August- 04 September 2026

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